Practical
Proven
People
Performance
Programs

Progress.

The B·E·S·T Business Intensive

Finding New Business

‘Motivating and empowering your people to perform at their BEST for your organisation’

Finding new people to see and the skills to influence them are some of the biggest challenges for many business people. The BEST 2 hour intensive System for busy people, can help you beat those barriers – to find possible new business, and create the BEST environment for sales success.

Our Progress workshop includes:

- Identifying and classifying your ideal and possible prospects
- Practical networking skills and strategies
- Confident cold calls – face to face or telephone
- Really easy referrals
- Using pre-approach mailings and email marketing
- Overcoming your personal blocks and barriers.

Why Progress Training Works

At Progress Training Systems we undertake extensive briefings and orientation activities with clients to ensure we understand your corporate culture, terminology and procedures. We conduct diagnostic evaluations to enable us, in partnership with you, to tailor and customise the selected program to suit your organisation’s style, services and other development activities.

For further information on ways that Progress Training Systems can help your organisation Progress further, call today on M 0411 358 333 or email admin@progress.com.au.

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