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# The **B·E·S·T** Leadership Development Program

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‘Inspiring and motivating leaders to influence and improve their teams’ performance’

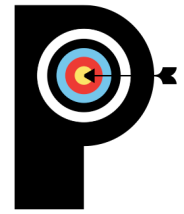
In the past, leaders were the people ‘in charge’. They had control of the organisation. Their leadership was derived from their degree of ‘power over’ and their position in the organisation.

Real leadership now means something entirely different. Leadership derives more from knowledge, vision, values and influencing skills. Leadership is shared, and comes from many places within an organisation.

*Leadership is derived from ‘power within’. A good leader inspires people to have confidence in him or her. A great leader inspires people to have confidence in themselves.*

Leaders are not born. Leaders are not made. Leaders make themselves, by their willingness to see further, strive harder, think deeper and aim higher. There are definite skills involved in being a good leader. Skills that may have been learned early in life but may need shaping and reinforcing. Skills that will help their hard work become a little easier and a lot more effective.

Our program has evolved from real-life experiences over years of organisational management and leadership experience, and academic post-graduate studies in social ecology. It has been designed to provide leaders from any area of business and the community with valuable concepts, strategies and skills for their own development and for that of the team they lead.



Progress.

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### **Our Proven Program includes:**

- Understanding the difference between management and leadership
- The attitudes, qualities and skills of successful leadership
- Understanding the range of leadership styles
- Clarification of standards, values and boundaries
- Creating commitment to goals and priorities
- Team problem solving
- Conflict management and negotiation strategies
- Effective communication skills for motivation and management
- Delegating, coaching, counselling and mentoring
- Goals based time and stress management

### **Why Progress Training Works**

#### **Progress Program Design and Methodology**

At Progress Training Systems we undertake extensive briefings and orientation activities with clients to ensure we understand your corporate culture, terminology and procedures. We conduct diagnostic evaluations to enable us, in partnership with you, to tailor and customise the selected program to suit your organisation's style, services and other development activities.

In our own experience, a lot of time and money can be wasted on development programs that don't work. We want to achieve results, for our clients primarily - but also for our own satisfaction, reputation and referral business. We know that the only effective behavioural change occurs over time, with good on-the-job coaching and support. We work hard to create clarity of role and purpose, to define and impart skills through practical and memorable systems, and to ensure a lasting legacy that continues to achieve results long after we have left. Within client parameters, we build our programs on our own fundamental Progress Training Systems principles and philosophies.

This intensive program is lively, interactive and enjoyable, providing valuable discovery-learning processes in a friendly environment, ensuring full support is provided in shifting both personal and organisational behaviour.

**For further information on ways that Progress Training Systems can help your organisation Progress further, call today on +61 29527 2280 or email [admin@progress.com.au](mailto:admin@progress.com.au)**